

Taxmantra[®]
You Win

Taxmantra Global Firms



What we do

Global Setting Up

Our Global Setting up Services offers a holistic range of setting up services in India, United States, Singapore, EU, UK, Dubai and Australia.

Our Offerings include:

(A) Incorporation of a Business Venture:

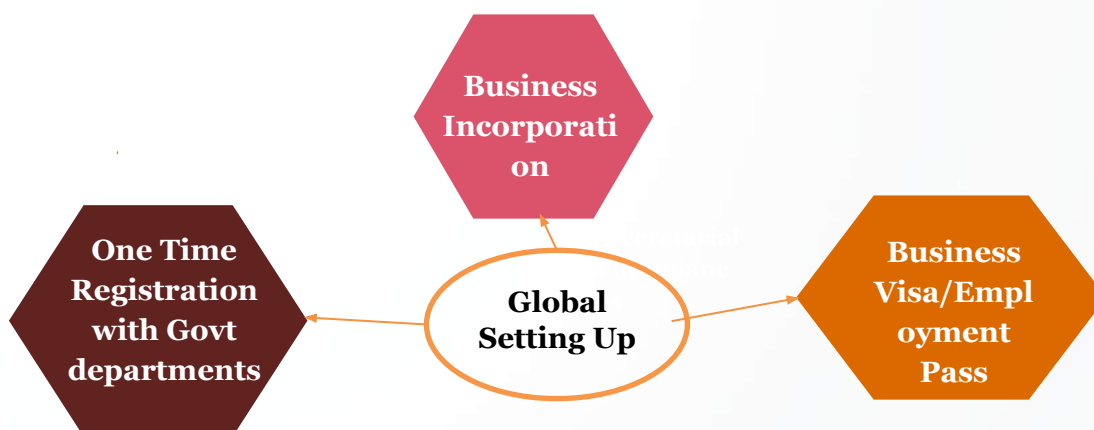
- ☐ Advisory in selection of entity and structuring based on cross-border taxation and IP laws
- ☐ Assistance in all the necessary incorporation documentation, including drafting of Charter Documents, Board Resolutions
- ☐ Assistance in filings with the Registrar of Companies
- ☐ Liaising with the Registrar of Companies
- ☐ All other related support and assistance including obtaining of the Certificate of Incorporation

(B) One Time Registration Support with various local Government Bodies:

- ☐ Registration with Tax Authorities
- ☐ Registration under local Shops and Establishments Act / Local Country Registration
- ☐ Registration under Provident Funds Act/ Employees' State Insurance Act / Other country specific Labour law registration / Setting up
- ☐ Registration under State Professions Tax Act / STPI, if applicable
- ☐ Registration with Goods and Service Tax (GST) / Value added tax – Country Specific, as applicable
- ☐ Any other registrations that may be required with the Governmental Departments.

(C) Assistance in Business Visa/Employment Pass

- ☐ Assistance in Business Visa/Employment Pass



Accounting & Book-keeping

Taxmantra Global Services is equipped to render day to day book-keeping and accounts management services globally.

As a major business financial process this involves recording, interpreting, classifying, analysing, reporting and summarizing financial data based on the respective country's accounting and other statutory norms including the generally accepted accounting policies.

As per the law, every business entity needs to prepare and maintain proper books of accounts, incorporating all expenses and revenue generated for each financial year and accounting for assets and liabilities.

Our Accounting and book-keeping services also aims to provide the much needed mining of insights and reporting to the business management so as to enable them to take a conscious decision regarding their business.



Tax Compliance & Litigation

(A) Domestic Taxation:

Our offerings include:

- ☐ Assistance in Tax Withholding / Tax Deducted Compliances
- ☐ Assistance in Advance tax / Estimated Tax Compliances
- ☐ Preparation and filing of Goods & Service Tax (GST) Compliances / Value Added Tax (VAT)
- ☐ Preparation and filing of Annual Income Tax Returns / Corporate Tax Returns
- ☐ Tax Planning and Consultancy

(B) International & Cross Border Taxation:

All transactions between a domestic Entity and its foreign Associate/subsidiary/Group Company is covered under the Respective Transfer Pricing Laws, to ensure that the transactions are done at 'Arms Length Price' and are not detrimental to the Tax Revenue.

Our offerings include:

- ☐ Transfer Pricing (TP) audit / Allied Certification (15CA / 15CB – such other)
- ☐ Filing an Audit report with the Tax Department
- ☐ Preparation of a TP Study Report / TP Defence Report

(C) Litigation & Dispute:

Taxmantra Global Firms have extensively gained experience in the defence and prosecution of civil and criminal lawsuits, scrutiny, assessments and disputes. We practice litigation with unfettered goals aimed towards exhaustive fact gathering, possessing an intricate knowledge of the law and presenting the case in a manner garnered towards obtaining the best possible results.



Payroll & Labor Laws

(A) Payroll Implementation:

Our offerings include:

- ☐ Drafting of Policies and Agreements (NDA, NCA, Proprietary Information, etc)
- ☐ Obtaining various registration with the local Government bodies

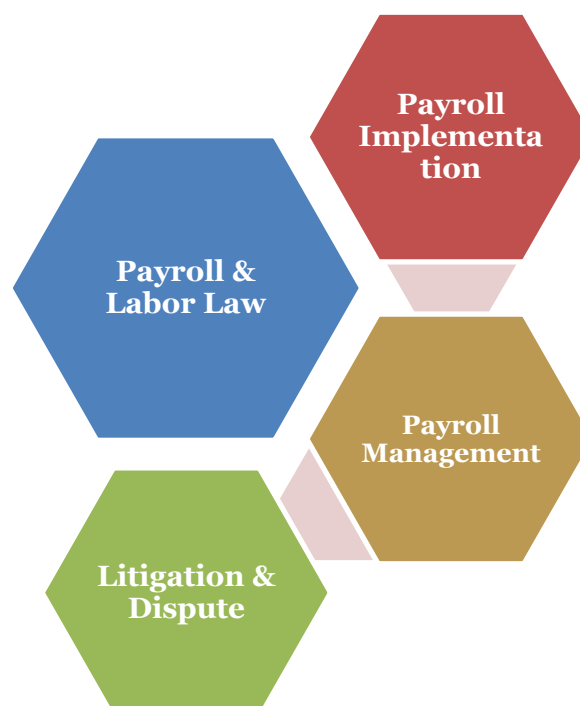
(B) Payroll Management:

Our offerings include:

- ☐ Payroll Setup / Registration
- ☐ Payroll processing for Employee – Registered / Non Registered
- ☐ Monthly Payments and Return Filing
- ☐ Employee Record Keeping
- ☐ Computation of Salary
- ☐ Set Periodic Payment Date
- ☐ Ensure Tax Submissions

(C) Litigation & Dispute:

Taxmantra Global Firms have extensively gained experience in the defence and prosecution of civil and criminal lawsuits, scrutiny, assessments and disputes. We practice litigation with unfettered goals aimed towards exhaustive fact gathering, possessing an intricate knowledge of the law and presenting the case in a manner garnered towards obtaining the best possible results.



Corporate and Allied Laws

(A) DRAFTING/ REVIEWING, RENDERING LEGAL OPINIONS/ REVIEWS:

- ☐ Drafting/ reviewing and vetting of various legal documents and commercial agreements/ contracts, as and when the occasion arises; and
- ☐ Advising and providing legal opinions on various issues including corporate compliances, intellectual property issues and employee related matters as and when the occasion arises.

(B) LIAISONING WITH THE DIFFERENT REGULATORY AUTHORITIES:

- ☐ Preparing and filing of returns and reports as necessary with the Reserve Bank of India, respective Central Banks and other countries' respective authorities ; and
- ☐ Preparing and filing of returns and reports as necessary with the Registrar of Companies and other statutory authorities.

(C) SECRETARIAL COMPLIANCES:

- ☐ Preparing notices and minutes of Board Body Meetings and General Meetings
- ☐ Updating and maintaining the statutory registers
- ☐ Filing of returns with Registrar of companies

Drafting of
Contracts &
Agreements

Liaisoning
with
different
regulatory
bodies

Secretarial
Compliances

Corporate
Law

Corporate and Allied Laws

(D) FUNDRAISING & DUE DILIGENCE:

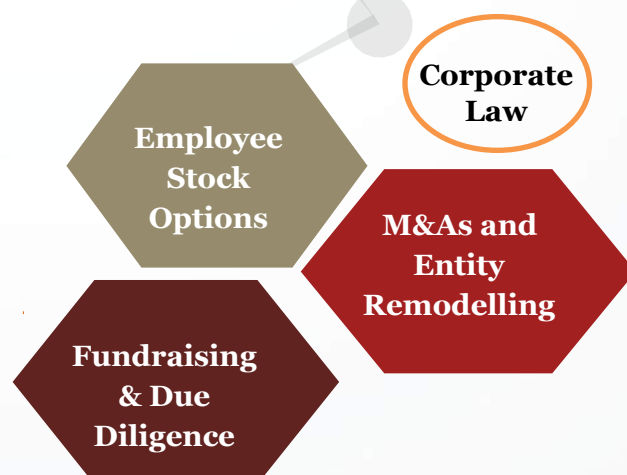
- ☐ Assistance in Drafting & Review of Term Sheet, Founder's Agreement, definitive agreement, escrow agreement,
- ☐ stock swap agreement
- ☐ Assistance in fundraising exercise including preparation of pitch decks and business projections
- ☐ Business Valuation and Certifications
- ☐ Due- Diligence and Internal Inspection

(E) EMPLOYEE STOCK OPTION:

- ☐ Assistance in drafting of ESOP/SAR and other applicable agreements
- ☐ Assistance in implementing of ESOP Plan in the organization
- ☐ Preparation and filing of statutory exercise and grant documents
- ☐ Preparation and filing of statutory forms with the Government departments

(F) MERGERS, ACQUISITIONS & ENTITY RE-MODELLING:

- ☐ Structuring the Acquisition
- ☐ International and Domestic Tax Planning
- ☐ Securities and Corporate Law issues
- ☐ Advisory and execution of Securities Transfer, Issue and Re-issue



Intellectual Property Rights

Taxmantra Global Firms also have expertise in the preparation of intellectual property strategy, taking due care to ensure that the strategy adopted best addresses the particular interests of the Organization.

In this regard, we shall help devise appropriate internal and external intellectual property protection systems, including preventive structures such as Intellectual Property assignment agreements, structuring business partner and client relationships and contracts, etc., with a view to protect the intellectual property arising therefrom.

Further, we have expertise and skill in drafting, filing and prosecution of trademarks, copyright, patents and design, and facilitates the process of procurement both nationally and globally through our network of associate law firms.



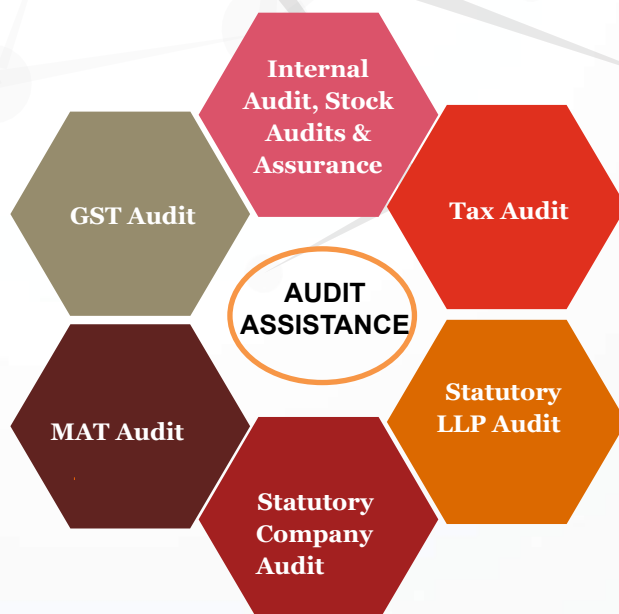
Audit & Assurance

We provide high-quality audits, innovating to provide confidence, value and transparency, and offering exceptional client service through multidisciplinary teams globally.

We have made significant investments in digital technology and innovation to equip our auditors with the appropriate tools to deliver a digital audit. This reshapes how we look at your organization's risks and opportunities. It enables us to uncover potential issues and provide greater insights and perspectives, which can lead to new ways of doing business and addressing risk.

With the help of our global partners and network firms, our audit and assurance services includes:

- ☐ Statutory Company Audit as per the Companies Act of the relevant country
- ☐ Statutory LLP Audit as per the LLP Act of the relevant country
- ☐ Goods & Service Tax (GST) Audit as per the GST Act of the relevant country
- ☐ Statutory Tax Audit as per the Income Tax Act, 1961 (IN)
- ☐ Internal Audit, Stock Audits & Assurance





Tailor-made CFO Advisory
Services for all businesses



CLOUD CFO – EXPERTISE BEYOND THE NUMBERS

Virtual CFO Services seek to provide strategic financial skills to take the company to the next level without hiring a full-time person.

Depending upon the requirement and scale of the business, our services can be availed on an hourly/monthly basis.



CLOUD CFO – BRIEF INSIGHT

Technology adoption is no longer a luxury but a necessity. The ability to use financial insights and metrics to scale the business is what we help you with.

We help you gain a **strategic bird-eye view of the business's financial activities, through a monthly, weekly, and daily financial reporting database** and various professional tools, metrics and dashboards giving insights on the go, in real time and with refreshing intervals, to understand:

- Effective cash generation and its utilisation
- Potential issues impacting the profitability
- Financial ratios
- Debt paying capacity of the business.



OUR OFFERINGS

1. STRATEGY & GOVERNANCE - BUSINESS PLAN ASSISTANCE

- Helps in budgeting , setting targets for internal team & creating strategies to achieve them
- Helps in resource allocation
- Helps in tracking business performance and while undertaking regular reviews, take corrective actions if required

2. BUDGETING, FORECASTING AND SENSITIVITY ANALYSIS

- Knowing cash flow and other resources requirement
- Planning and preparing for any contingencies
- Setting goals and targets for key management personnel
- Drawing up growth strategy and identifying milestones

3. COST MANAGEMENT & PROFIT MAXIMISATION

- Analysis of processes and business objectives
- Establishing 'standard costs' for each category or process
- Evaluation of opportunity for cost savings, elimination of unnecessary & excessive costs and in improving efficiency.
- Detailed Financial & Trend Analysis

4. CASH FLOW MANAGEMENT

- Building detailed cash flow forecast
- Review of working capital management function and setting up necessary team roles and tasks
- Review and analyse inventory ageing and stock turns
- Undertake sensitivity analysis to devise strategies to improve cash flows

5. BUSINESS PROCESS IMPROVEMENT

- Risk Management Advisory
- ERP/GRC tools implementations
- Profit Maximization/Efficiency Improvement
- Internal Audit & Due Diligence
- MIS Dashboard development

6. FUNDRAISING ADVISORY

- Structuring/Restructuring of Loans and Funds
- Advisory in Fund raising – Series A, B, C, Private Equity
- Advisory – Listing & IPO
- Assistance with pre-IPO preparation



THE TAXMANTRA ADVANTAGE - HOW WE WORK

Taxmantra Global is battle-ready for the COVID-19 outbreak with full client delivery capability intact

At the time of penning this, the COVID-19 crisis is increasing exponentially all over the world. Global leaders and organizations are doing their best to manage this crisis. Even so, the boundaries are getting severely stretched. However, it is not just a macro crisis that needs to be handled at a global level.

Onboarding - Assignment of a Relationship Manager

We assign a qualified professional as the Relationship Manager(RM) / Virtual CFO for the project as the single point of contact.

Execution & Co-ordination, Appraisal with CRMs

We set up the account on our CRMs and walk you through our processes. All our data is centralised and cloud based, duly protected and confidential. Our RMs are available over calls, emails and other modes of remote communication.

How we Work

Review and Discussion

Once the project is ongoing, we have a system of periodic review - monthly/quarterly, based on the requirement. Monthly one detailed call is mandatorily taken up for appraisals and further calls, as required.

Escalations

We have a system of anonymous survey and escalations wherein the inputs, grievances and queries can be sent to us. Businesses are also assigned with an escalation officer at the start of the assignment.



REPORTING

5 POINT CFO REPORT

Cash as a % of total assets. Distinction, Analysis and allocation between restricted and unrestricted cash.

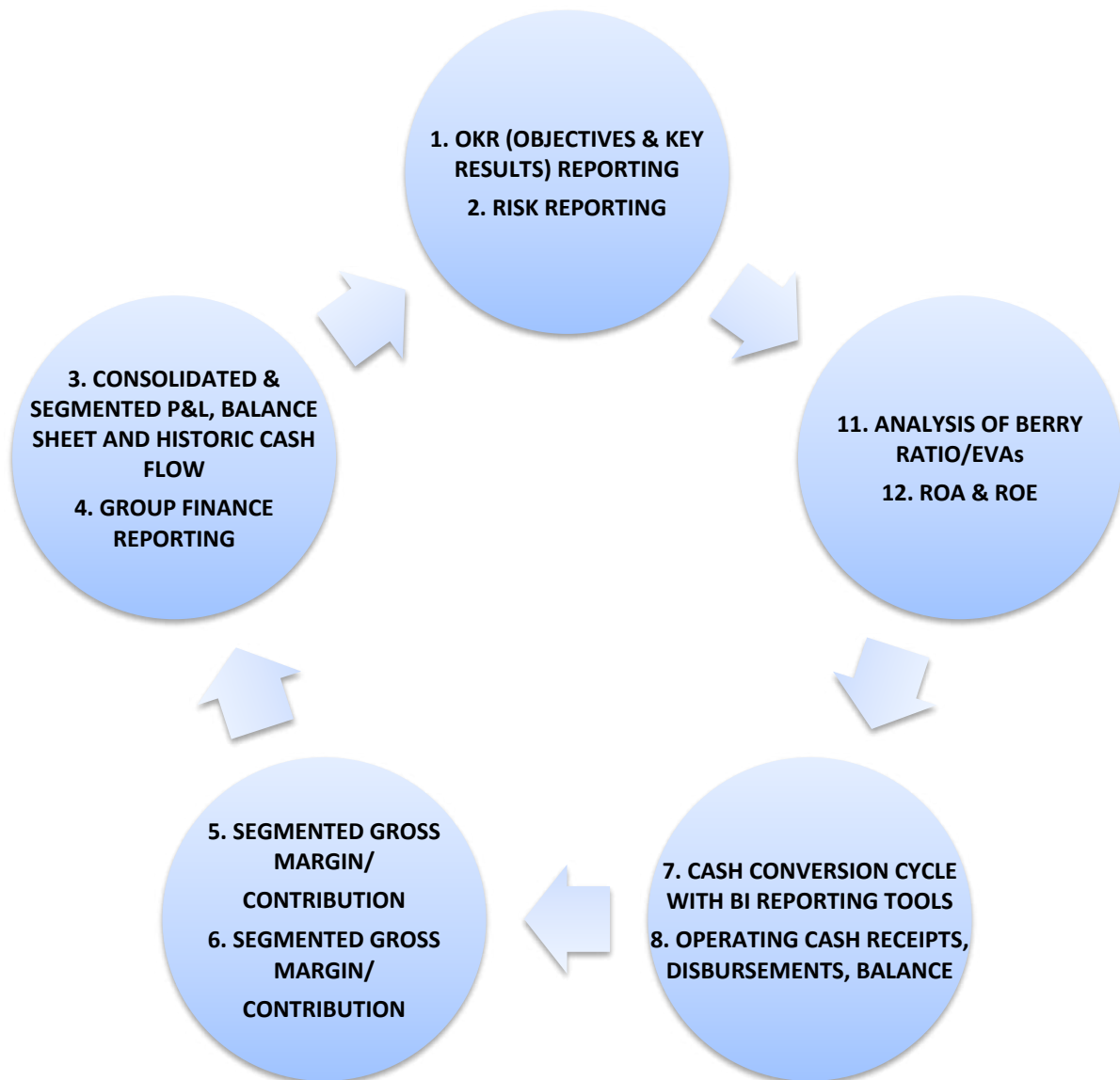
Current amount of accounts receivable as this provides insight into future cash flow.

Analysis of the top two or three largest expense types and disclose the variance to their budget.

Trend analysis to identify negative patterns that need to be addressed.

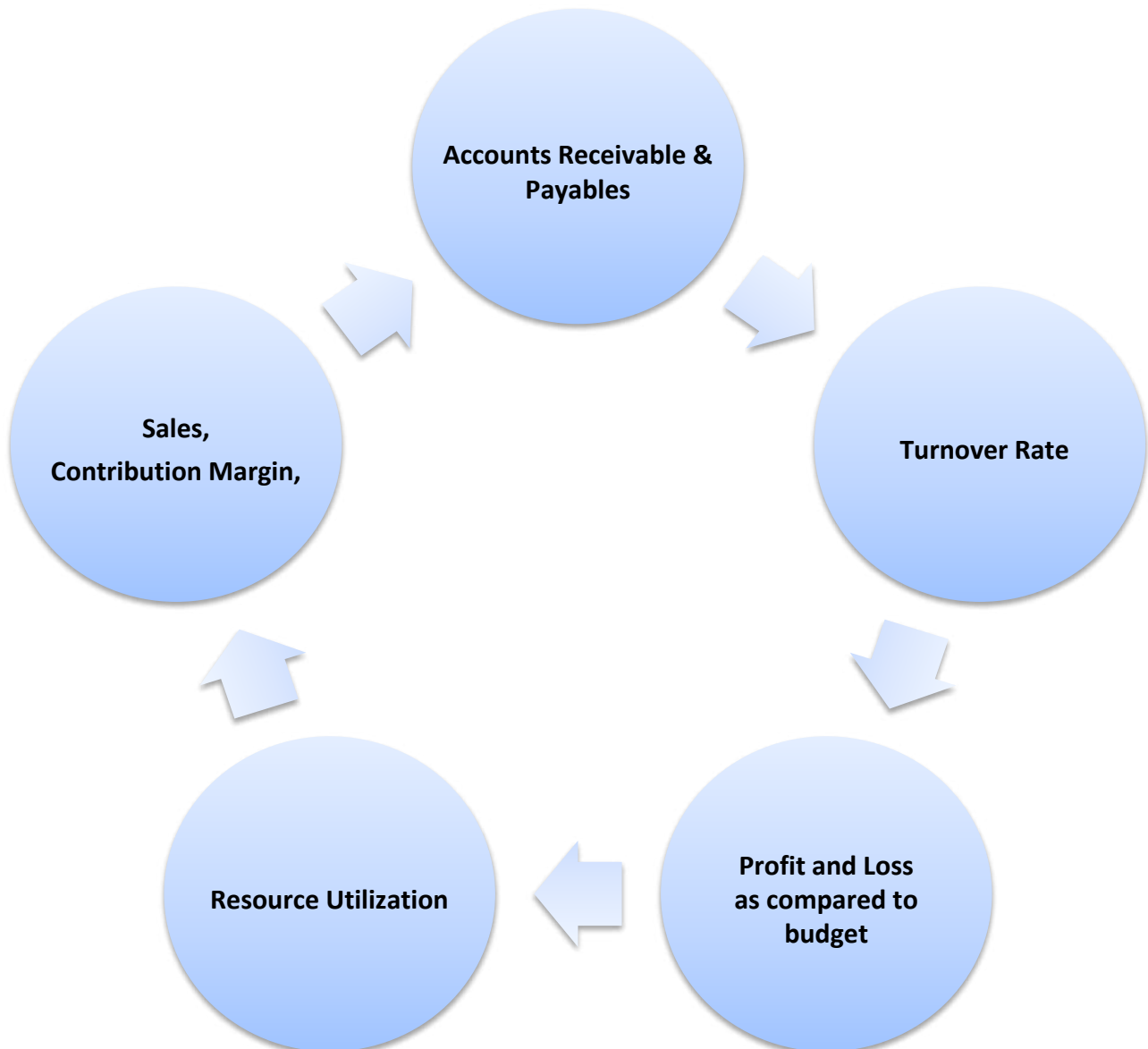
Current liabilities as a % of total assets which can be compared to the cash % disclosed above.

SPECIFIC METRICS REPORTING

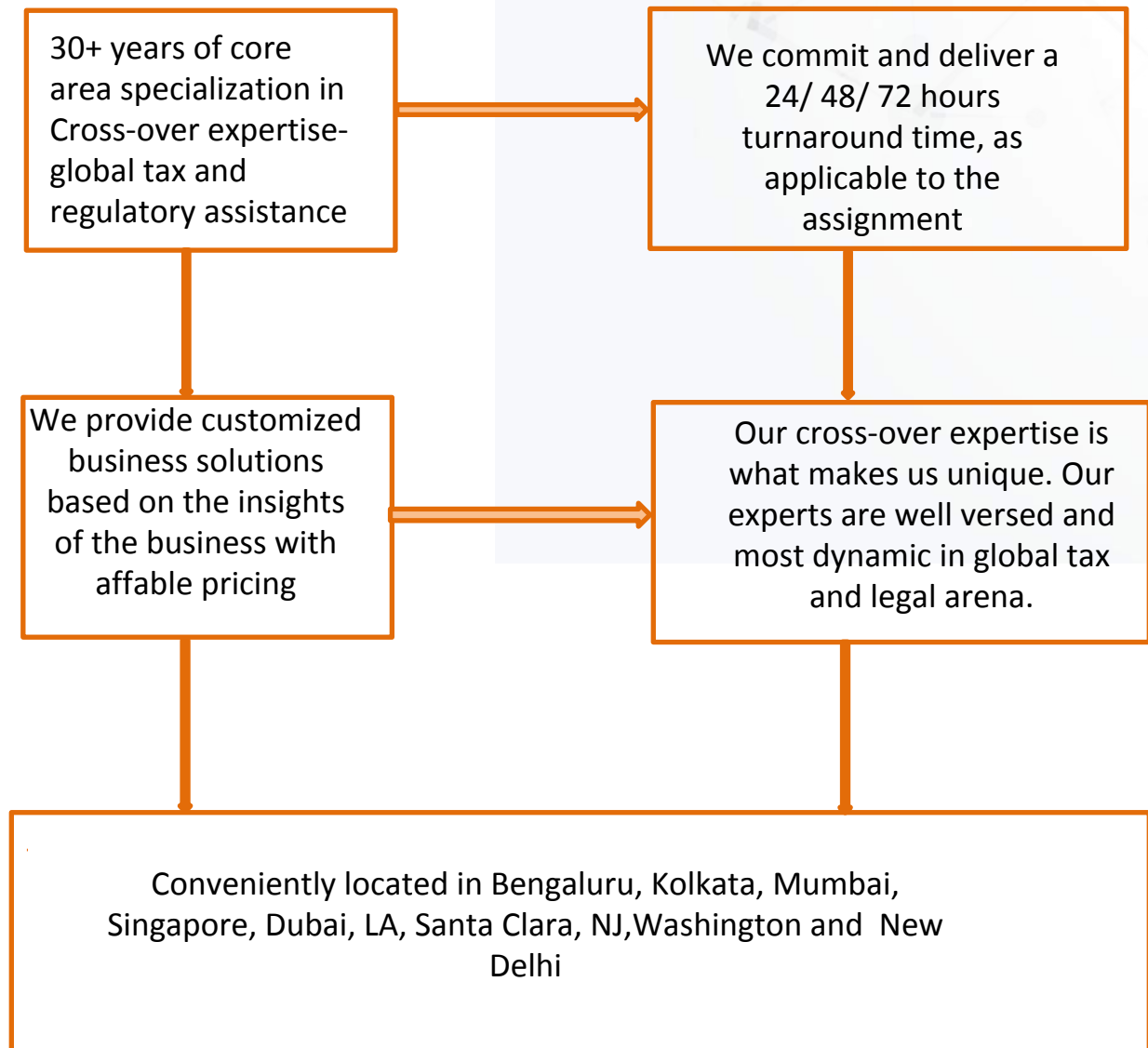


Consolidated Efforts For The Holistic Financial Support Of the Business

DASHBOARD KPIs



Why Choose Taxmantra – Accurate, Affordable, Available solutions



Who we are

Our Creed

A single window access to the Taxmantra Global Firms

Taxmantra Global (TMG) is a global tax and legal firm with its presence in India, Singapore, EU, UK, Dubai and the USA, involved in setting up business, cross-border tax and legal compliance with fundraising assistance.

With our widely spread clientele, we assure you with an efficient and profitable outsourcing bookkeeping. The team at has hands-on experience and is well-informed about the latest guidelines or any amendments.

Technology adoption at TMG goes a long way to build a future-ready tax and law firm. This is the reason that over 40K+ clients globally work with TMG and so do corporate accelerators and venture capital firms.

Our ability to tap on extensive national and international experience complemented by deep industry knowledge enables us to provide new and meaningful insights.

Leadership



CA Alok Patnia
Managing Partner
Taxmantra Global
Firms



CA R.K. Patnia
Non – Executive
Chairman
Assurance Service
Head



Navneet Chugh
Managing Partner
The hugh LLP



Amit Bajla
Country Partner -
US



CA Rahul Agarwalla
Partner –
Taxmantra Global



Kenneth Ho
Country Partner -
Singapore



CA Priyanka
Choudhary
Partner –
Taxmantra Global



Arjun Rao
In house consulting
attorney -
Taxmantra Global

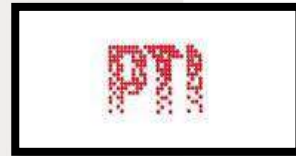


Alina Adomaityte
Country Head -
Lithuania

Success Stories



Recognitions & In Media



Most recently, Taxmantra was featured in "Leaders of Tomorrow" by ET Now

<https://www.youtube.com/watch?v=n84uSUPUA4>



Taxmantra was recognised at the CMA Management Excellence Awards 2017 presented by the ABP Group.

<https://www.telegraphindia.com/entertainment/awards-for-biz-biggies/cid/1426865>

Recognitions & In Media - Gallery



Global Delivery Centres

Singapore

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Golden Mile
Complex, Singapore
199588

New York

One Penn Plaza
Suite #4701
New York, NY 10119 USA

Mumbai

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Road Marol, Andheri East
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Santa Clara, CA 95054
USA

Los Angeles, CA

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Rd
Cerritos, CA 90703 USA

Bengaluru

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Road
Bengaluru – 560 042

KOLKATA

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